



## HO THU HA

### Partner

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### RELATED EXPERTISE

Offshore investment  
Finance  
M&A  
Real Estate &  
Construction  
Intellectual Property  
Labor  
Tax  
Dispute resolution  
Compliances

### BIOGRAPHY

Ho Thu Ha Lawyer has more than 20 years of experience on providing legal services for foreign and domestic clients. The main legal services, which Mrs. Ha focus on is advice on investment, M&A, tax, commercial, labor and employment, intellectual property, and dispute resolution.

The clients and partner which Ha Lawyer advised and collaborate, include: Corporate such as An Phat Holding, Sun Group, CVCorp, Eurowindow; Government Agencies such as Vietnam State Bank, Ministry of construction, Ministry of Planning and Investment, Ministry of Labors, War Invalids and Social Affairs; Law firms such as: Baker McKenzie, A&O, Bross and Partner.

### REPRESENTATIVE CREDENTIALS

#### Offshore investment

- To advice An Phat Holdings on Establishment of companies at Korea and United State.

#### Finance

- To advice, implement on procedures related to grant a USD 30 million loan for foreign Company in Vinh Phuc province;
- To advice a securities company on Initial Public Offering;
- To advice Sun Group on the issuance of bond valued VND 400 billion in order to mobilize capital for resort development project in Quang Nam province.

#### M&A

- To advice Sun Group on M&A deals
- To advice An Phat Holdings on assets acquisition of Korean Company at Korea

#### Real Estate & Construction

- To advice one of the biggest Vietnamese Hotel on extension of land lease contract signed with Vietnamese Competent Authority.

**Project**

- To advise An Phat Holding on Project acquisition of Industrial Park development from Taiwan investor.

**Intellectual Property**

- To advise on issues related to trademark registration, franchising;
- To advise on transfer of ownership, right to use invention.

**Labor and Employment**

- To Assist to deal with early termination of the employment contract with the head of its representative office in Hanoi.
- To advise foreign company (Japan) on Labor outsourcing matters, include obtaining the labor outsourcing license; labor outsourcing agreements; social insurances matters for outsourced workers

**Expatriates**

- To advise on issues related visa, temporary resident cards, work permits, tax.

**Commercial**

- To advise, draft contracts on sale purchase of goods and other kinds of contracts
- To advise CVCorp on Online trading of goods

**Tax**

- CIT for an EPE from Japan (EPE is an enterprise that bases in an export processing zone and makes only exporting goods). VAT, withholding tax for crossborder transactions of FDI
- PIT for Japanese expatriates.

**Dispute settlement**

- To assist an international consortium in dealing with payment dispute of about USD 1,5 million arisen from a contract on upgrade portal and gateway for Hanoi city at a Vietnam's court
- To participate in dispute resolution related to goods matters, Overdue payments, insurances between four parties in a fire of vessel

**Compliances**

- To Assist foreign company to deal with a penalty of about VND 100 million relating to their non-compliance with the Vietnamese Laws on environment protection as required by competent state agency.

**EDUCATIONS AND TRAININGS**

IP Lawyer's Skill, National Office of Intellectual Property of Vietnam (2010)

Lawyer's Skill, Judicial Academy, Hanoi (2005)

LLB, Hanoi Law University (1996)

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